



NLP at work (4 DAYS)

Aim: Learn to make your NLP more effective.

Introduction:

In today's ever widening web of administration complexities it is vital to possess excellent negotiation skills to perform as a manager. Neuron Linguistic Programming (NLP) is rapidly becoming recognized as a key tool for managers of all disciplines. The insights it provides into the way that the mind works and techniques for change produce remarkable results in a very short period of time.

Workshop Aims:

The main Objectives for candidates of this training program can be set out as follows:

- **To introduce the key concepts of NLP and give participants useful tools to improve goal setting and communication.**
- **During the course there will be the opportunity for participants to establish their preferred communication style and other personality characteristics.**
- **You will learn how the powerful insights and techniques of NLP can build on your skills to significantly improve your effectiveness as a manager.**

Workshop Content

- Introduction.
- What is NLP?
- Key concepts.
- Goal Setting.
- Creating well-formed outcomes.
- Achieving your goals and overcoming barriers.
- Learning and Communication.
- Favored representational systems.
- Learning styles.
- Rapport - how to influence others.
- Increasing Your Effectiveness.
- Value - how to recognize what is important to yourself and others.
- Meta-programs - how personalities are formed.

How You Will Benefit

- This seminar provides interpretation of the new standard
- It could be tailored to a particular needs of your organization
- This course is unique and never been delivered by any private organization in the region.
- The course is available in English and Arabic Languages for ease of understanding.

Designed for

<input checked="" type="checkbox"/> SENIOR MANAGERS	<input checked="" type="checkbox"/> MIDDLE MANAGERS	<input checked="" type="checkbox"/> MANAGERS / SUPERVISORS
<input checked="" type="checkbox"/> TECHNICAL / STAFF		 

All courses from AVTC Training Portfolio may be adapted to your needs and delivered to your offices!

Benefits:

- Ideal for groups of 10 or more
- Reduces training expenses by more than half
- Customized — tangible and concrete approach to problem solving for business results.
- Stimulates synergies among groups for developing best practices to generate results and cultural changes.
- Encourages open discussions: Issues are raised openly and solutions are uncovered for business results.