



Sheep Herding vs. Shepherding Leadership is a Concept

Outline of the Training

Module One/Sticky Situations and how to Lead Professionally

- Leadership is an attitude not a managerial level
- Cultural leadership, managerial leadership and operation leadership
- Leading a newly hired staff and the art of directing them
- Leading a trained staff and the art of coaching them
- Staff needs supporting, what is the professional steps to follow in supporting
- How to delegate, when and who?

Module Two/Empowerment and Motivation

- Six steps to empower your staff
- Five stages of implementing empowerment
- Difference between empowerment and motivation
- Criticism is the chore of leadership attitude
- How to give and receive criticism professionally
- How to speak in confidence to get the job done
- Speak positively, powerfully, precisely, and persuasively, the power of the **4Ps**

Module Three/Professional Keys of Leadership

- Key characteristics of effective leadership skills
- Leadership and management is an attitude not a professional post
- Recognition, redirect, reprimand and regression; leadership effective **4Rs**
- Staff needs **ARIA** (authority, resources, information & accountability)

Module Four/SDWT (Self Directed Work Team)

- **SDWT** is a scientific management
- Weaknesses and strength of **SDWT**
- Problems of **SDWT**
- Cycle of **SDWT** maturity
- Five stages of **SDWT** implementation
- Challenges of **SDWT**
- Difference between **SDWT** and Traditional leadership
- Sheep herding vs. Shepherding



**Protocol & Etiquette
Academic Centre of Excellency
Middle East**

Duration of the Training

- It is a four days training from 9:00 a.m. till 3:00 p.m.

Target Audience

- Middle management
- Branch managers
- Leaders and supervisors
- Senior Professionals at the work place
- Training group is not to exceed fifteen

Methodology

- Group exercise
- Games
- Group discussion
- Video tapes